

DENNIE VAN DOLDER

September 6, 2017

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POSITION

2017-present	Assistant Professor	Department of Finance	Vrije Universiteit Amsterdam
2014-2017	Research Fellow	School of Economics	University of Nottingham

EDUCATION

2009-2014	Ph.D.	Economics	Erasmus University Rotterdam	
2008-2009	M.Sc.	Behavioural Economics	University of Nottingham	(distinction)
2006-2008	M.Sc.	Sociology and Social Research	Utrecht University	(highest honours)
2003-2006	B.Sc.	Sociology	Utrecht University	(highest honours)

AFFILIATIONS

2014-present	Centre for Decision Research and Experimental Economics (CeDEx), University of Nottingham
2016-present	Centre for Research in the Behavioural Sciences (CRIBS), University of Nottingham
2014-2017	ESRC-funded Network for Integrated Behavioural Science
2009-2014	Tinbergen Institute

FIELD OF INTERESTS

Microeconomics, Behavioural Economics, Experimental Economics, Decision Sciences

PUBLICATIONS

1. "The Evil Eye: Eye Gaze and Competitiveness in Social Decision Making" (with Mauro Giacomantonio, Jennifer Jordan, Francesca Federico, and Martijn J. van den Assem), **European Journal of Social Psychology**, forthcoming
2. "Comparing Uncertainty Aversion towards Different Sources" (with Aurélien Baillon and Ning Liu), **Theory and Decision**, 83(1): 1-18
3. "Risky Choice in the Limelight" (with Guido Baltussen and Martijn J. van den Assem), **Review of Economics and Statistics**, 98(2): 318-332, 2016
4. "Number Preferences in Lotteries" (with Tong V. Wang, Rogier J.D. Potter van Loon and Martijn J. van den Assem), **Judgment and Decision Making**, 11(3): 243-259, 2016
5. "Measuring Loss Aversion under Ambiguity: A Method to Make Prospect Theory Completely Observable" (with Mohammed Abdellaoui, Han Bleichrodt, Olivier l'Haridon), **Journal of Risk and Uncertainty**, 52(1): 1-20, 2016
6. "Standing United or Falling Divided? High Stakes Bargaining in a TV Game Show" (with Martijn J. van den Assem, Colin F. Camerer, and Richard H. Thaler), **American Economic Review**, Papers & Proceedings, 105(5): 402-407, 2015
7. "Beyond Chance? The Persistence of Performance in Online Poker" (with Rogier J.D. Potter van Loon and Martijn J. van den Assem), **PLoS ONE**, 10(3): e0115479, 2015
8. "Individual Choices in Dynamic Networks: An Experiment on Social Preferences" (with Vincent Buskens), **PLoS ONE**, 9(4): e92276, 2014
9. "On the Social Nature of Eyes: The Effect of Social Cues in Interaction and Individual Choice Tasks" (with Aurélien Baillon and Asli Selim), **Evolution and Human Behavior**, 34(2): 146-154, 2013
10. "Split or Steal? Cooperative Behavior When the Stakes Are Large" (with Martijn J. van den Assem and Richard H. Thaler), **Management Science**, 58(1): 2-20, 2012

11. “Coöperatie in Spelshows” [translation: Cooperation in Game Shows] (with Martijn J. van den Assem), in *Samenwerking in Sociale Dilemma's; Voorbeelden van Nederlands Onderzoek*, edited by Vincent Buskens and Ineke Maas, Amsterdam University Press, 209-234, 2012
12. “Social Motives in Network Formation: An Experimental Study” (with Vincent Buskens), *Proceedings of the 2009 International Conference on Game Theory for Networks* (GameNets 2009): 593-602, 2009

WORKING PAPERS

13. “Prince: An Improved Method for Measuring Incentivized Preferences” (with Cathleen A. Johnson, Aurélien Baillon, Han Bleichrodt, Zhihua Li, and Peter P. Wakker)
14. “The Wisdom of the Inner Crowd in Three Large Natural Experiments” (with Martijn J. van den Assem)
15. “Malleable Lies: Communication and Cooperation in a High Stakes TV Game Show” (with Uyanga Turmunkh and Martijn J. van den Assem)

MANUSCRIPTS IN PREPARATION

16. “A Cautionary Tale About Nudges: Evidence From a Field Experiment” (with Susanne Neckermann, Uyanga Turmunkh, and Tong Wang)

HONOURS AND AWARDS

- 2015 Ph.D. thesis nominated for Christiaan Huygens Award of the Royal Netherlands Academy of Arts and Sciences
- 2008 Scholarships from the Huygens Scholarship Program of the Ministry of Education, Culture and Science in the Netherlands, VSBfonds, and the Prins Bernhard Culture Fund to attend the M.Sc. Behavioural Economics at the University of Nottingham; €21,450
- Valedictorian 2008 of the Graduate School of Social and Behavioural Sciences at Utrecht University (highest GPA of all students of the six research M.Sc. programs of the Graduate School)
- M.Sc. thesis shortlisted for the best M.Sc. thesis prize of the academic year 2007-2008 across all disciplines of Utrecht University

RESEARCH VISITS

Feb 2016	Max Planck Institute Berlin	Center for Adaptive Rationality	Host: Stefan Herzog
Oct-Nov 2015	Carnegie Mellon University	Social and Decision Sciences	Host: George F. Loewenstein
2015-2016	VU University Amsterdam (several short term visits)	Finance Department	Host: Martijn J. van den Assem
Sep-Dec 2012	University of Chicago	Booth School of Business	Host: Richard H. Thaler

TEACHING

Vrije Universiteit Amsterdam

- 2017-present Behavioural Real Estate (B.Sc. third year)
 2017-present Supervision of M.Sc. theses

Erasmus University Rotterdam

- 2010-2013 Tutorials for Introduction to Behavioural Economics (B.Sc. second year)
 2010-2013 Supervision of B.Sc. theses
 2011-2013 Supervision of M.Sc. theses

CONFERENCE AND SEMINAR PRESENTATIONS

- 2017 Seminar at the University of Nottingham (Economics), UK
Seminar at the University of Passau (Economics), DE
- 2016 Seminar at the University of Reading (Economics), UK
Tilburg Institute for Behavioral Economics Research (Tiber) Conference, Tilburg, NL
International Meeting on Experimental and Behavioral Social Sciences (IMEBESS), Rome, IT
Seminar at Max Planck Institute Berlin, Berlin, DE
Seminar at the Berlin Social Science Centre (WZB), Berlin, DE
Winter Experimental Social Science Institute (WESSI), NYU Abu Dhabi, UAE
- 2015 Seminar at Carnegie Mellon University (Social and Decision Sciences), Pittsburgh, US
Network for Integrated Behavioural Science (NIBS) Workshop, Nottingham, UK
Subjective Probability, Utility, and Decision Making (SPUDM) Conference, Budapest, HU
Maastricht Behavioral and Experimental Economics Symposium (M-BEES), Maastricht, NL
Behavioural Science and Policy Conference, Nottingham, UK
Annual Meeting of the American Economic Association, Boston MA, US
- 2014 Network for Integrated Behavioural Science (NIBS) Workshop, Coventry, UK
Foundations and Applications of Utility, Risk and Decision Theory (FUR) Conference, Rotterdam, NL
Risk, Uncertainty and Ambiguity Workshop, Ein Bokek, IL
- 2013 Subjective Probability, Utility, and Decision Making (SPUDM) Conference, Barcelona, ES
Seminar at Maastricht University (Finance), NL
- 2012 Tilburg Institute for Behavioral Economics Research (Tiber) Conference, Tilburg, NL
Behavioral Decision Research in Management (BDRM) Conference, Boulder CO, US
Foundations and Applications of Utility, Risk and Decision Theory (FUR), Atlanta GA, US
Maastricht Behavioral and Experimental Economics Symposium (M-BEES), Maastricht, NL
The Erasmus-Technion Workshop on Decisions and Predictions, Ein Bokek, IL
- 2011 Subjective Probability, Utility, and Decision Making (SPUDM) Conference, Kingston upon Thames, UK
- 2010 Behavioral Decision Research in Management (BDRM) Conference, Pittsburgh PA, US
Decision and Uncertainty workshop, HEC Paris, FR
Workshop at the Social Psychology Department, Tilburg University, NL

SUMMER AND WINTER SCHOOLS

- 2016 Winter Experimental Social Sciences Institute, NYU Abu Dhabi
- 2011 Summer Institute on Bounded Rationality, Max Planck Institute for Human Development, Berlin
- 2007 Advanced Social Network Analysis, Summer School for Social Science Data Analysis, University of Essex
- 2006 Empirical Implications of Theoretical Models, Summer School for Social Science Data Analysis, University of Essex

PROFESSIONAL ACTIVITIES

- Referee for: Journal of Public Economics, Experimental Economics, Management Science, Journal of Economic Behavior & Organization, Journal of Economic Psychology, Theory & Decision, Journal of Economic Surveys, Journal of Behavioral and Experimental Economics, Journal of Experimental Political Science
- 2014-2017 Postdoctoral representative in the CeDEx management group, University of Nottingham
- 2015-2016 Co-organiser of the CeDEx seminar series, University of Nottingham

PRINT AND MEDIA

- 2017 “Struisvogelgedrag bij Nederlandse Beleggers” (with Martijn J. van den Assem and Reinder Wietsma)
[Translation: Ostrich Behaviour of Dutch Investors]
Effect
- 2015 Media attention for the paper “Number Preferences in Lotteries”: *The Wall Street Journal, NOS, De Morgen, Algemeen Dagblad, BNR Nieuwsradio, Radio10*
- “Being in the Limelight Inhibits Risk Taking”
Financial Times Investment Adviser
- “Deal or No Deal Shows How Transparency Makes Us Risk Averse”
The Conversation
- Further media attention: The Times, Share Radio, BBC Nottingham
- “Hard Evidence: Is Poker a Game of Chance or Skill?”
Newsweek, The Independent, The Conversation
- Further media attention: The Daily Mail, The Times, The Independent
- 2013 “Een Duwtje in de Rug Kan Geen Kwaad” (with Rogier J.D. Potter van Loon)
[Translation: A Nudge in the Right Direction Can't Hurt]
Nederlands Dagblad, EconomieOpinie.nl
- 2012 “Poker Is More than Just a Game of Chance” (with Rogier J.D. Potter van Loon and Martijn J. van den Assem)
EconomieOpinie.nl
- Further media attention: Cardplayer, Macropoker, The International Poker Federation
- 2011 “Big Peanuts” (with Martijn J. van den Assem)
FSR forum, EconomieOpinie.nl, Tijdschrift voor het Economisch Onderwijs
- “Orgaandonatie: Opt-In of Opt-Out? Geen van Beide!” (with Aurélien Baillon)
[Translation: Organ Donation: Opt-In or Opt-Out? Neither!]
Nederlands Dagblad, Reformatorisch Dagblad, SocialeVraagstukken.nl, Sargasso.nl, EconomieOpinie.nl
- Further media attention: Niernieuws.nl, Metro, Radio Rijnmond, Mejudice.nl
- Led to a motion in the Rotterdam city council to investigate the possibility of routinely asking people for their choice regarding organ donation at city hall (for example, when they come for a new driver's license, ID card or passport). The motion passed with 37 votes in favour, 8 against.

ACADEMIC REFERENCES

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